QUESTIONS AND ANSWERS

RT2-1-2021

THE SUPPLEMENTARY FOR THE SUPPLY, DELIVERY, INSTALLATION, COMMISSIONING AND MAINTENANCE OF MEDICAL EQUIPMENT TO THE STATE

7 NOVEMBER 2022

ALL WRITTEN QUESTIONS RECEIVED TO-DATE (4 NOVEMBER 2022)

Question 18

Can we delete / remove all the irrelevant sheets on excel and only submit the sheets relevant to the Item that we are bidding on?

Response 18

Yes, bidders are required to complete the **Pricing Schedule (Annexure 2)** for only items that they have capacity and are authorized by their OEM

Question 19

Given that the RT2 tender documents require compliance with the Competition Act, which prohibits suppliers to offer products below cost - which is referred to as Predatory pricing, Also, once the current medical device exemption from sections 18A and 18B are no longer in effect, placement of medical devices and equipment will be illegal.

Questions: What priced. rules in relation to the way in which the items like the Kits or Starter packs are being priced?

Response 19

The starter packs are part of the main unit supplied. Paragraph 5.6.1.4 and 5.6.1.5 of the Special Conditions of Contract indicates how consumables should be priced. “All Medical Equipment should be supplied with standard accessories including the starter pack for consumables enabling the Medical Equipment to function upon commissioning. The cost of the standard accessories including the starter pack for consumables items should be included in the price of each Medical Equipment”.

Question 20

How would the department investigate predatory pricing?

Response 20

National Treasury will be evaluating pricing according to the requirements of phase 6 to ensure competitive prices are concluded for the transversal contract. It is not the participant (departments) who will be evaluating prices. Participants will only be procuring using the concluded prices from the transversal contract.

Questions 21

Unlawful placements of products, which is against Competition act.
(Example Haemoglobinometer @ R 1.00 – Imported from the US = predatory pricing)

Response 21

Participants are expected to validate all the items procured against the items awarded on the transversal contract in line with the technical specification as was advertised and published post award. It is a participant responsibility to ensure that they procure the quality products awarded on the transversal contract.

Questions 22

Please explain “List of test equipment for items bidding for” - Are you refereeing to equipment used for maintenance and service?

Response 22

Test Equipment refers to analysers and simulators used during questions and answers, Corrective and Preventative Maintenance to verify and confirm that the equipment is accurate and meet the standard recommended by OEM.

Questions 23

Technical Specifications - Annexure 1: During the RFI, we were asked to add any important additional specifications, currently required by the medical industry (local and international) as well as for Health Care Services.

Question: Do we add these to the specification sheet, or will “you” only consider the specifications as per the Excel Spreadsheet?

Response 23

The request was for bidders to send written queries. No bidders are allowed to add or modify bid specifications. Only corrections can be amended. If model presented has better specification, please add that information on the comments section.

Questions 24

Regarding the pricing schedule: (below)
Question: What is “Quantity” and what is “Minimum Quantity”
The Depots and Hospitals prefer to buy in bulk – so the minimum that they require is 4 x 50.
It’s only the Starter Kit that starts with 50 tests.

Response 24

The potential bidder needs to indicate the unit of measure offered and minimum quantity.
The BEC will consider item by item requirements. Bidders are required to answer truthfully. Minimum requirements for the standard accessories including the starter pack for consumables is indicated but not limited to the provided detailed technical specifications.

Questions 25

The question regarding the excessive 3-meter cable for a 250g Hb meter was raised during the meeting – and answered.
Question: How do we answer the compliance: “Not Comply or Not Applicable”?

5.6	The mains cable of the unit being quoted for must be 15-amp 3 prong hospital grade (rubber to with 2 screws) type and it must be a minimum length of three (3) meters. **NB the mains cable of the unit tendered for must be SABS colour coded.**	The Product Dimensions are 143x87x45 mm; Weight < 250 g, which does not validate the need for a 3-meter cable. The product specification also requires battery options - which HemoCue Hb 801 complies with.

Response 25

All the deviations of the requested specifications must be stated on comments section and the evaluating committee will deliberate.

Questions 26

Special Conditions – Branding Page 28, nr 9
Questions: When you refer to Medical Equipment Classification from OEM - Globally Products are classified as Level 3 and in South Africa Class A, B, C, D

a. Should the classification be International Classification or SAHPRA.
b. What is meant by “Name Plate”??

9.3 **Branding**

9.3.1 The item on offer must be clearly branded by the OEM including Name Plate (with serial number, date of manufacture, model, and Medical Equipment classification).
9.3.2 Medical Equipment on offer must have the make and model visible from the front.
9.3.3 Any offered Medical Equipment not meeting the above requirements may be automatically disqualified prior or post award.

Response 26

Each equipment will need to have a name plate (silver metal plate with serial numbers, make, model and class). Class as per country of origin/manufacture risk category.

Questions 27

How do we answer Annexure 3, (all our products are imported, in housing of all goods, transportation is with 3rd party for all products as a whole)?

Response 27

The information required on the form it will assist the office during the contract price adjustment period. Therefore, it is compulsory to provide the office upfront with your cost components of your price offered for each item offered on the bid. Therefore, D1 to D5 should be added up to 100%.

Questions 28

Kindly note that category 5 accessories for Syringe Drivers, Items 44 and 45 seem to be duplicated on Category 1 schedule of accessories.

Response 28

The syringe drivers' item RT2-05-044 and RT2-05-45 is under category 5.

Questions 29

In addition, pertaining to Annexure 2, Are we required to print the entire Annexure 2 hard copy and fill in black ink and attach to our bid?

Response 29

No, bidders are required to complete the **Pricing Schedule (Annexure 2)** for only items that they have capacity and are authorized by their OEM.

Questions 30

Please would you be so kind as to advise where do I list the consumables/accessories for: **CATEGORY 1: ANAESTHESIA EQUIPMENT: RT2-01-22** – Cerebral Oximeter, Advanced. It is not listed in the Category 1 pricing schedule.

Response 30

Paragraph 5.6.1.8 of the special conditions of contract indicates that the optional accessories must be quoted separately on the provided pricing schedule Annexure 2.

Questions 31

Please clarify if the item is in fact a non-invasive ventilator with all the required parameters being monitored or is the item a physiological monitor without any non-invasive ventilation capabilities. In other words, is it a Therapy device or is it a Monitoring device?

As an example, the item in the enclosed brochure is a non-invasive ventilator with all the monitoring capabilities.

Response 31

As the description says it is a Monitor for patient monitoring while on Non-Invasive Ventilator, showing those listed parameters.

RT2-02-18	Non-Invasive Ventilation Monitor	Complies Yes/No
1.00	**Description**	
1.10	Device used to monitor certain parameters like Minute Volume and Tidal Volume during non-invasive ventilation.	

END